

# ATLANTA



## Shaklee Global Conference 2017 August 9 -13, 2017 | Atlanta, GA

Register and pay in monthly installments

becky



\$150 FOR  
EVERY 15  
SPONSORING  
POINTS

FINAL MONTH!

# 90-DAY POWER BONUS

*kickstart*

POWER BONUSES OPEN TO ALL | NOW THROUGH 3/31

angie



# Ongoing Promotions...

GREAT NEWS!! Our Healthprint Special Offer is EXTENDED thru Feb 28, 2017 ?

Do your Healthprint again or for the 1st time - if you purchase the Middle or Large product **packages (or choose your own products that equal the \$\$ amount of the Middle or Large package)** you will receive a FREE Product based on your #1 Health goal!!

Order the Large package or the equivalent \$\$ amount and receive the FREE products AND up to \$20 off shipping!!!

This is a GREAT time to save!!     angie



**Shaklee Healthprint™**

Get your personal plan.  
Feel better in 30 days.  
Guaranteed, or your money back.

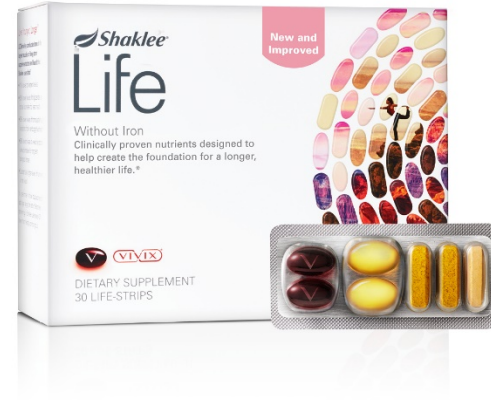
**FREE PRODUCT  
FREE MEMBERSHIP  
FREE SHIPPING  
W/QUALIFYING  
PURCHASE**



## March Product Focus

### Offer #1:

Put Life Strip on your Autoship and receive a coupon to get a Life Shake (Soy – can choose flavor) or Shaklee 180 (Whey - Vanilla) for only \$10 on your next order!!



### Offer #2:

Put Vitalizer + Vivix on your Autoship and receive a coupon to get a Life Shake (Soy – can choose flavor) or Shaklee 180 Smoothie (Whey – Vanilla) for only \$10 on your next order!! You can customize the Vitalizer (Women's, Men's or Gold) and Vivix (Liquid or Liqui-gels).



PS. The coupon for the \$10 Shake is good for 3 months.

Francine





Up your PGV+  
by 200 and get  
20 points toward  
Dream 2018

# NATIONAL **NUTRITION** MONTH

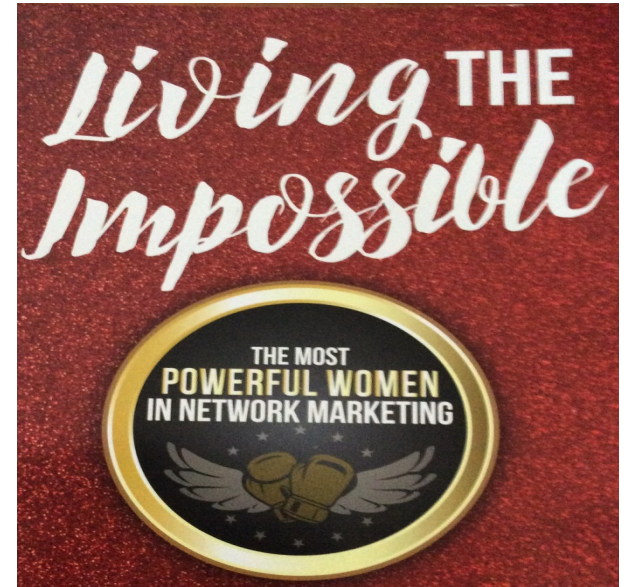
## *Growth Challenge*

Exceed your monthly PGV+ base & earn a free Vivix® Liquigels –  
or 20 points towards Los Cabos - now through 3/31. becky

# Report from Living the Impossible

Ruth Kutz and Barb Hill

- 5,000 Women Network Marketers in the room
- The Power of Their Dream –  
Its ALL about them
- Play Bigger
- Become an Influencer
- Shaklee is unique

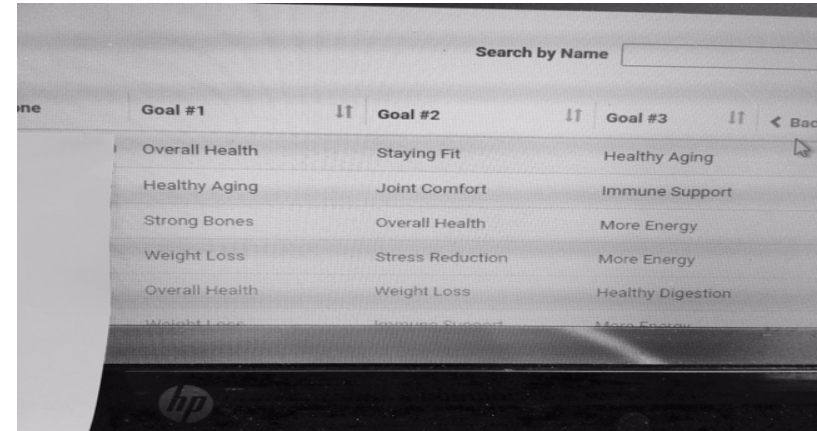
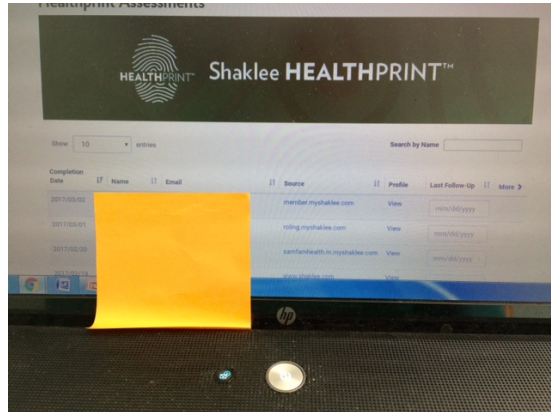


# HealthPrint Tracker

- Can search by name
- Provides contact information and how they accessed the HP
- Top 3 health goals are listed for you in one easy-to-access location!
- Simplifies the processes of inviting, mailings, samples, etc.



francine





Shaklee Strategies Forum 2017  
Ideas to help us grow our businesses and ourselves in 2017

Session 8 March 7, 2017

# Money Wise with Barb Hill

Winter/Spring 2017  
Reaching Higher

lisa





Master Coordinator  
Barb Lagoni



Senior Coordinator  
Becky Choate



Key Coordinator  
Margaret Trost



Key Coordinator  
Lisa Anderson



Senior Director  
Angie Thomas



Director  
Francine Roling

# Our Strategy Forum Team Winter 2017

# Objectives Winter Semester 2017

## Thinking Bigger ... Reaching Higher

In this Winter 2017 semester, we are preparing ourselves to:

- Expand our thinking
- And see the possibilities that lie within each of us... including picturing ourselves achieving the ranks of Executive and Key Coordinator.
- **We will achieve these ranks by becoming an Executive Coordinator on the inside ... even as we assemble and empower the team that will take us there ... on the outside.**

Exciting new perks are coming from the company around these 2 ranks, starting with the automatic qualifying for Top Achievers Trip to CHINA and the Great Wall when we achieve Key Coordinator ..

But stay tuned ... more to come.

lisa



# Objectives for Session #8 – Getting Money Wise

- As we embrace the idea of Reaching Higher and recognizing we are all capable of so much more than we ever realize... one of the skills we want to develop is more understanding about financial matters .

Because ...

lisa

Money isn't everything.  
It just ranks right up there ...  
with air.

- We will want to be good money managers of our affairs so we can better serve and coach our leaders.



# **Barbara Hill**

## **Shaklee Master Coordinator**

**I have trusted Shaklee for forty years!**

**Twenty-three years as a Shaklee  
business leader**

**Twenty-one paid Shaklee vacations**

**Accumulated earnings since January 2000 -  
\$2,067,563.08**

margaret

# Four Generations!





# Shaklee Income can Help Create A Solid Financial Future!

Whether your Shaklee business produces \$300 per month, \$1000 per month or \$3000 per month or more you can do something meaningful with it!



# Four Ideas

- Simplify tax record keeping
- Maximize your deductions
- Keep your credit score high
- Save monthly with a dividend reinvestment plan



# Simplify tax record keeping

- Best idea my CPA ever gave me 20 years ago!
- Use two credit cards – one for your personal expenses and one for your tax deductible expenses
- Don't use cash
- Put receipts in a box and store at end of year



# Maximize Tax Deductions

- Ask your Tax Preparer to give you a list of all opportunities for tax deductions
- Use your simple way to track!
- You will save money
- It is a great opportunity to put more money in your pocket.
- Plan opportunities to be able to incorporate business into your daily life.



# Keep Track of your Credit Score

- A high credit score is one of the best investments you can make. You are able to borrow money for a home, a car or another item at the best possible price.
- Paying off your credit cards will save money in interest.  
Paying interest is a waste of your money
- Put a plan in place to pay off your credit cards and keep them paid off monthly

# Save Monthly

**Remember: A part of all your Shaklee income is yours to keep!**

Start early! A small amount of money invested regularly adds up to a huge amount in the future.

I use a dividend reinvestment plan. Mutual fund also good

Rule of 72: See the amount of times it takes your money to double Example:  
8% for 9 years

Start UGMA accounts or 529 Plan for your  
children or grandchildren

I use capital one investing.com





# Example #1



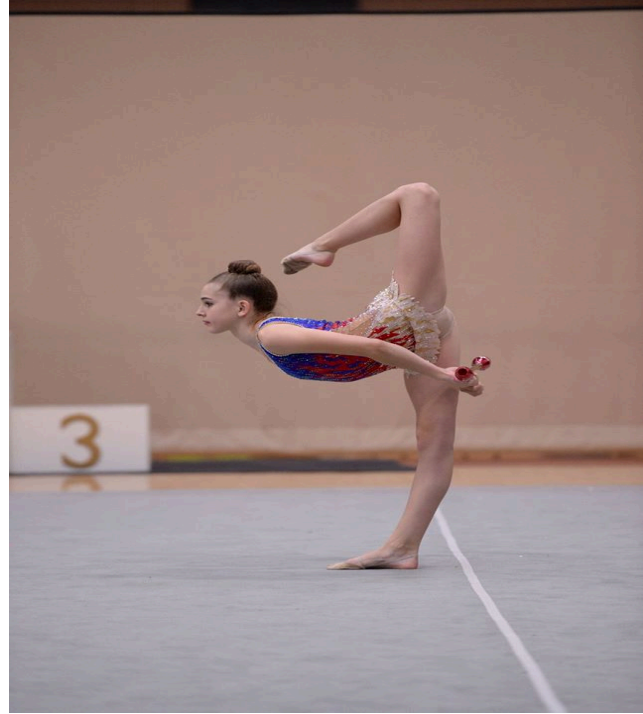
- Invest \$250 initially
- Add \$50 per month
- At an average of 5% return your investment will accumulate to \$21,315 in 20 years. \$9.065 of that will be interest or gains.
- Contribute more by \$100 on their birthday and \$100 at Christmas, Hanukkah, etc.
- Talk to them about what you are doing

## Example #2 – Emilia age 13

I set up an account when each of my grandkids were born. I am calling it their “house account” Mom and dad have set up “college account”.

Began the investment in when she was 2 years old. \$50 per month, \$100 on birthday and Christmas. A couple of years I had to drop it to \$25

Auto draft from checking



# Results

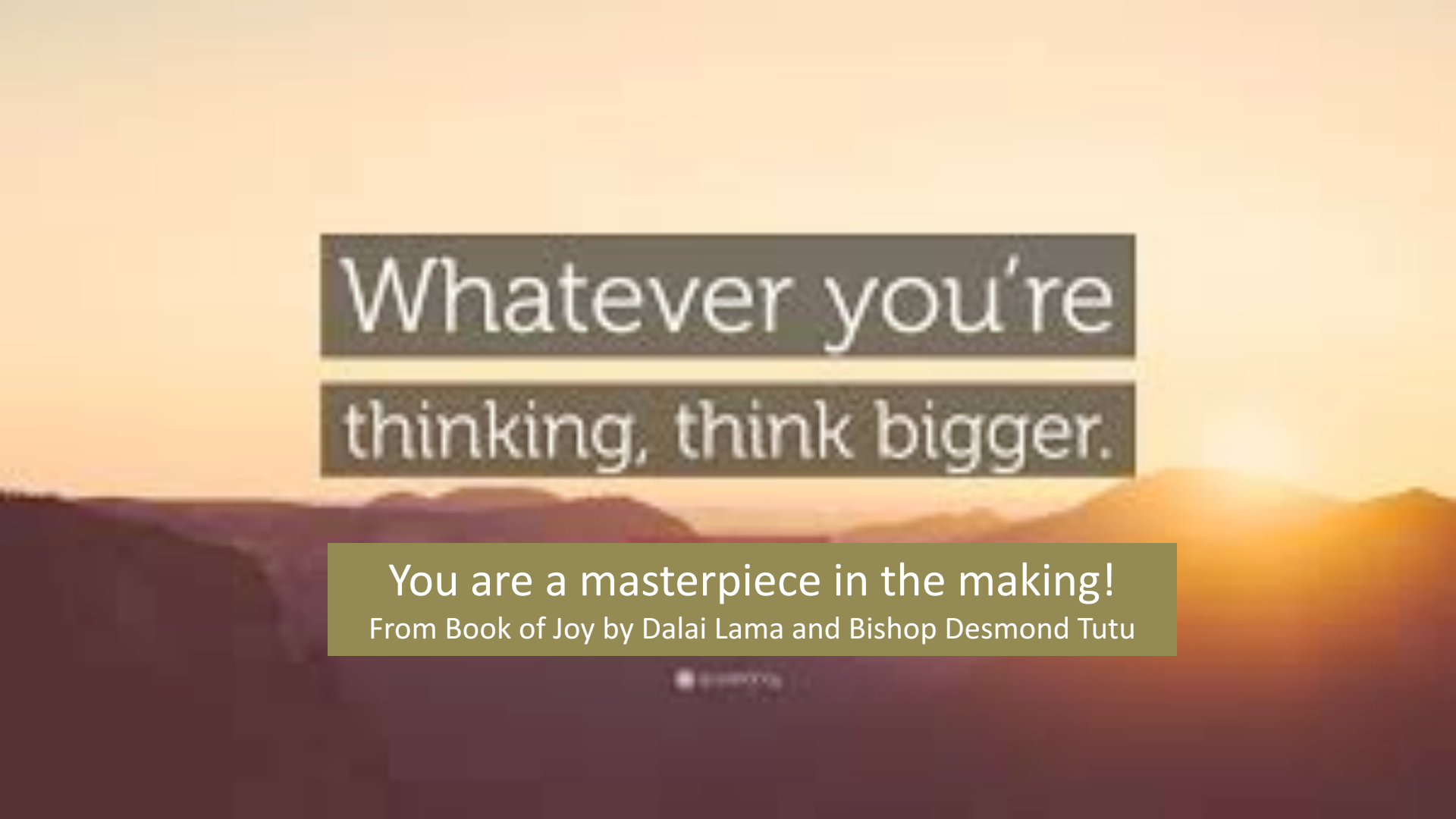
Invested \$8,065 Now Totals \$13,200

Increase of \$5,233 + 64.89%

Do not save what is  
left after spending, but  
spend what is left after  
saving

- Warren  
Buffet



A background image of a sunset over a mountain range. The sun is low on the right side, casting a warm orange glow across the sky and the silhouetted mountains. The overall tone is peaceful and inspirational.

Whatever you're  
thinking, think bigger.

You are a masterpiece in the making!  
From Book of Joy by Dalai Lama and Bishop Desmond Tutu

## Action Steps – March

- After hearing Ruth's and Barb Hill's report from the Las Vegas Women's Conference – how do we want to set goals for the next 90 days ... are we capable of more ?
- See Health Chats March health topic ( National Nutrition Month ) and materials How many events will you set up ( zoom video conference, conference call Health Chat , etc ) ... 1 a week? 2 a week? 4 a week ? # of business presentations?
- Follow up with 10 customers who have completed Health Prints... View their top 3 health goals on the Health Print site in the MyShaklee.com member center ...  
Then your options are :
  - 1.. Individual appointment .. Be ready with small, medium , large ( good, better, best ) collection to help address their health issue
  2. Set up events on the top health concern topics and invite those indicating their interest from Health Print
- Power Bonuses end March 31 – set a goal to accumulate 15 sponsoring points to earn another \$150 Power Bonus check from Shaklee. lisa

# If ever a company should own the color green ... it is Shaklee

Meaning of The Color Green. ... Green, the color of life, renewal, nature, and energy, is associated with meanings of growth, harmony, freshness, safety, fertility, and environment.

Green is also traditionally associated with money, finances, banking, ambition, and Wall Street.



# March Strategy Forum Schedule

#6 February 21 – Marjorie Fine, Senior Executive VP Shaklee Legal -- not yet archived

#7 February 28 – John Maxwell Leadership Concepts

#8 March 7 – Barb Behar, Master Coordinator

Money Wise – What Your Bonus Check Can Do

#9 March 14 – Time – Organizing our Day, Month and Year

#10 March 21 – SPRING BREAK !!!

## NEW SERIES – Coaching , Leadership and Personal Development

# 1 March 28 – Getting People Smart francine







# We are all Green .. And Growing

“To help others develop, start with yourself.”

Marshal Goldsmith

Leaders are perpetual learners

They recognize we can always get better

# Shaklee Video & Audio Archives

This webinar is archived on [BetterFutureStartsToday.net](http://BetterFutureStartsToday.net)



## 5 Personalized Websites Included

[www.BetterHealthIn31Days.com](http://www.BetterHealthIn31Days.com)  
[www.BetterFutureStartsToday.com](http://www.BetterFutureStartsToday.com)  
[www.BetterFutureStartsToday.net](http://www.BetterFutureStartsToday.net)  
[www.FeelBetterIn30Days.com](http://www.FeelBetterIn30Days.com)  
[www.OurQuestForHealth.com](http://www.OurQuestForHealth.com)

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