**Harper Guerra’s First Steps in Getting New Distributors Started**

**In Your First Week**

* Set up your PWS (personal website)
* Take a picture of your Distributor Kit and post on Facebook, tagging your upline and sharing your excitement.
* Send your upline your List of 25 people in the next 24 hours
* Get your upline or mentor connected with three people in the next 7 days (set up 3 3-way calls)
* Complete Dreams and Goals Form
* **Note: You don’t need to know a lot to begin connecting your friends to Shaklee information… let your upline and Shaklee resources provide the information in the beginning.**

**Action Steps Within 30 days**

* Schedule a goal setting meeting with your upline.
* Review the Training Resources Guide. Prioritize registering for Monday and Thursday webinars (and check out the Skill Up incentives)
* Download [First Step Resource Guide](http://images.shaklee.com/shaklee/fc/FirstStepResourceGuide.pdf) from MySHaklee.com .
* Prepare your 1-2 minute story sharing why you chose Shaklee (Freely include stories of health or success from your team to explain the impact Shaklee can make if needed.)
* Continue to add names to your Share Shaklee List . Select at least ten people whom you believe would be great additions to your Shaklee team.
* View two videos in the Shaklee.TV file.
* Connect a minimum of 5 new people for individual appointments or 3-way calls with your upline.
* Host 2 Grand Opening Events (either a home or facebook event)
* In addition to your Grand Opening Events, plan one additional way to communicate your why (and your how) with the people you could help (writing a letter, a blog post, etc).
* Complete the 8 Weeks to Director Summer School Series (link will be sent) <http://www.bobsfiles.net/taxonomy/term/163>