

# Ongoing Promotions...

GREAT NEWS!! Our Healthprint Special Offer is EXTENDED thru Feb 28, 2017 ?

Do your Healthprint again or for the 1st time - if you purchase the Middle or Large product **packages (or choose your own products that equal the \$\$ amount of the Middle or Large package)** you will receive a FREE Product based on your #1 Health goal!!

Order the Large package or the equivalent \$\$ amount and receive the FREE products AND up to \$20 off shipping!!!

This is a GREAT time to save!! francine



**HEALTHPRINT™**

**Shaklee Healthprint™**

Get your personal plan.  
Feel better in 30 days.  
Guaranteed, or your money back.

**FREE PRODUCT  
FREE MEMBERSHIP  
FREE SHIPPING  
W/QUALIFYING  
PURCHASE**

***Shaklee has created a BRAND NEW  
Shaklee 180 Starter kit!!***

This kit includes:

- 2 Life Shake Canisters
- 30 day Vita Lea
- 30 day Metabolic Boost
- 1 box of Snack bars

**For \$150!!!**

The Starter Kit will be offered thru 2/28/17.



**So.... When you put the Shipping deal and the Shaklee 180 Starter kit deal TOGETHER,  
Someone could order the New Shaklee 180 Starter kit and receive:**

- A FREE Membership
- AND possibly FREE Shipping thru 2/28 IF they use the Healthprint special mentioned earlier.
- SPECIAL ITEM CODE THAT IS CUSTOMIZE-ABLE ( choose your flavors) ONCE IN YOUR CART: #89426. You can also find this Starter kit under the Healthy Weight tab (within the Shopping tab) in the Member Center or within your personal Shaklee Website

# Love Your Skin -- FaceBook Event

Regina Marsh



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**Love Your Skin**  
Closed Group

Joined ▾ Share ▾ Notifications ▾ ...


Discussion Members Videos Photos Files

Search this group 🔍

✍ Write Post 📷 Add Photo/Video 🗳 Create Poll ⋮ More

 Write something...

**PINNED POST**

 **Tara Bauman** shared a link.  
January 31 at 4:54pm




Hello and welcome, everyone! We have a number of promotions and incentives that will be offered throughout this month-long Facebook event. The purpose of this group is to educate on the importance of skin care and skin health and introduce (or continue to educate on!) Shaklee's AMAZING Enfuselle skin care line: <http://shaklee.tv/enfuselle-from-shaklee>.

PROMOTIONS:


**ADD MEMBERS**

✚ Enter name or email address...

**MEMBERS** 228 Members (2 new)

**SUGGESTED MEMBERS** Hide

 Julie McPherson Campbell Add Member

 Beverly Willeke Add Member

 Tommie Hearrell Add Member

▾ See More

**DESCRIPTION** Add a Description

Tell people what this group is about.

Click this link to view the  
FaceBook Group  
Love Your Skin  
to see all posts.

[https://www.facebook.com  
/groups/2490523988634  
97/](https://www.facebook.com/groups/249052398863497/)

February 3 at 12:25pm

See the attached graphic for some facts about sun exposure! The easiest way to avoid the problems associated with sun exposure is to wear a hat and cover whatever skin you can AND use a sun screen! But not all sunscreens are created equally! There are some very scary ingredients in certain sunscreens and all of these ingredients absorb into your skin, the largest organ you have! What sunscreen do you normally wear? And what do you like/ not like about it?! COMMENT BELOW FOR A CHANCE TO WIN A FREE TUBE OF SHAKLEE SUNSCREEN!

<http://www.consumerreports.org/.../don-t-spray-suns.../index.htm>



Like

Comment

5

Seen by 104

View 3 more comments



**Kassia Rosebaugh** I use whatever is in our closet, but then again I tend to not wear sunscreen often. I put aveeno kid sunscreen on my kiddos though. I have always known sunscreen isn't really the greatest but I don't want my kids getting burned either! I will definitely be looking into this for the summer!

Click this link to view the  
FaceBook Group  
Love Your Skin  
to see all posts.

<https://www.facebook.com/groups/249052398863497/>

Our skin is our biggest organ! It is so important we allow it to "do its thing" - breathe, push out impurities, absorb nutrition from the outside, and so much more - which means avoiding mineral oils, petroleum, and other ingredients that create a seal over the skin.

How can we support the skin in this?? Eat a clean diet filled with tons of veggies, drink water to stay hydrated, avoid personal care products that have harmful ingredients, and look for ones that support the sk...

[See More](#)



Click this link to view  
the FaceBook Group  
Love Your Skin  
to see all posts.

<https://www.facebook.com/groups/249052398863497/>

Enfuselle Hand and Body lotion. It's so great it's hard to share 😊  
#oneineveryroom

\*defends against prematurely older looking skin with patented Vitalizer Repair+

\*fortified with nail-strengthening pro-vitamin B5

\*nature's skin's natural protective system

\*Neutralizes skin-damaging reactions triggered by iron in tap water



Shaklee Strategies Forum 2017

Ideas to help us grow our businesses and ourselves in 2017

Session 7 Feb 28, 2017 **John Maxwell Leadership 101**  
with Maxwell Trainer

Rebekah Joy

Winter/Spring 2017  
Reaching Higher





Master Coordinator  
Barb Lagoni



Senior Coordinator  
Becky Choate



Key Coordinator  
Margaret Trost



Key Coordinator  
Lisa Anderson



Senior Director  
Angie Thomas



Director  
Francine Roling

# Our Strategy Forum Team Winter 2017

# Objectives Winter Semester 2017

## Thinking Bigger ... Reaching Higher

In this Winter 2017 semester, we are preparing ourselves to:

- o Expand our thinking
- o And see the possibilities that lie within each of us... including picturing ourselves achieving the ranks of Executive and Key Coordinator.
- o **We will achieve these ranks by becoming an Executive Coordinator on the inside ... even as we assemble and empower the team that will take us there ... on the outside.**

Exciting new perks are coming from the company around these 2 ranks, starting with the automatic qualifying for Top Achievers Trip to CHINA and the Great Wall when we achieve Key Coordinator ..

But stay tuned ... more to come.

Becky

# Objectives Session #7 Maxwell Leadership 101

## Rebekah Joy –Development Coach, Trainer, & Speaker with the John Maxwell Team on Leadership 101

One of the most influential writers today on the subject of leadership is John Maxwell.

His most recent book.. *Sometimes You Win, Sometimes You Learn* ... states he has authored 71 books.

In May 2014, Maxwell was named the No. 1 leadership and management expert in the world by [Inc. Magazine](#).



### Partial list books by John C. Maxwell

*There's No Such Thing as Business Ethics (There's Only ONE RULE for Making Decisions)*, Publ. 2003,

- o *The 15 Invaluable Laws of Growth*, 2012
- o *The 5 Levels of Leadership*, - 2011
- o *Everyone Communicates, Few Connect: What the Most Effective People Do Differently*, - 2010
- o *Put Your Dream to the Test*, - March, 2009
- o *Leadership Gold: Lessons I've Learned from a Lifetime of Leading*, - March 2008
- o *The 360° Leader*, January 2006 - 1 of Executive Book Summaries 30 Best Business Books in 2003
- o *Winning With People*, December 2004 - 1 of Executive Book Summaries 30 Best Business Books in 2005
- o *Today Matters*, April 2004
- o *Thinking For a Change*, March 2003
- o *Your Road Map for Success*, March 2002
- o *The 17 Indisputable Laws of Teamwork*, August 2001
- o *Failing Forward–Turning Your Mistakes into Stepping Stones for Success*, 2000
- o *The 21 Irrefutable Laws of Leadership*, 1998
- o *Developing the Leaders Around You*, 1995 (Repackaged 2003)
- o *Developing the Leader Within You*, 1993 (Repackaged 2001)
- o *Be a People Person*, Cook Communications (Originally Chariot-Victor Books, 1989)
- o *Be All You Can Be*, Cook Communications (Originally Chariot-Victor Books, 1987)
- o *Make Today Count*, Center Street, First Center Street Edition: June 2008
- o *How Successful People Think* (originally published as *Thinking for a Change*), June 2009
- o John C. Maxwell. "A Minute With Maxwell". website (Podcast). The John Maxwell Team. Retrieved 1 May 2015  
angie/becky



# Leadership 101

*“Everything rises and falls on leadership.”*

*-John C. Maxwell*

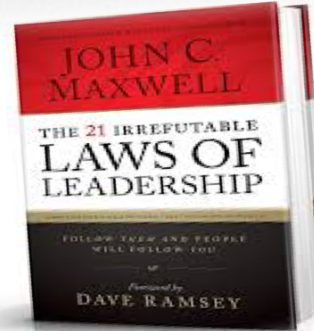
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# John C. Maxwell

## *The 21 Irrefutable Laws of Leadership*

- 21 Laws has been translated into 47 languages
- #1 New York Times best-selling author of over 100 books
- Sold over 25 million copies in 50 languages
- Has consistently been voted the world's #1 Leadership Guru
- #6 on Amazon's all-time best-seller list

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# What is Leadership?

Leadership of Self

Leadership of Others

Leadership of Leaders

Leadership of Enterprises

Leadership of Countries

**Leadership**—the process of developing potential into desired results through the systematic organization of talent.

# Talent Is Not Enough

- Talent  $\neq$  Results
- Catalyst: Potential  $\rightarrow$  Results = **Leadership**
- > 50% of CEOs from Fortune 500 companies had C or C-averages in college
- 65% of U.S. Senators & 75% of U.S. Presidents were in the lower half of their school classes
- > 50% of millionaire entrepreneurs never finished college

# Summary of the Laws

## The Law of the Lid

*Leadership Ability Determines  
a Person's Level of Effectiveness*

## The Law of Influence

*The True Measure of Leadership is Influence;  
Nothing More, Nothing Less*

# The Law of the Lid

*Leadership Ability Determines a Person's Level of Effectiveness*

How well you lead determines  
how successful you are.

**Your** leadership ability is the **lid** on your potential

Hand Illustration:

- Right Hand = Your current leadership level
- Left Hand = Your business, organization, or team

Dedication + Hard Work  $\neq$  Effectiveness as a Leader

# Unlimited Potential



- Electricity:  
**Your Potential**
- Lamp: **You**
- Light generated  
from the bulb:  
**Your Results**

Your **Leadership Lid** is being  
seen and felt in your results  
every day.

# The Law of Influence

*The True Measure of Leadership is Influence;  
Nothing More, Nothing Less*

- Every interaction you have with another person is an attempt to influence them.
- Greater impact requires greater influence.



# Leadership is Learnable

- Leadership = Influence  
Influence is a result of Adding Value
- Leadership  $\neq$  Position or Title
- 1<sup>st</sup> area of focused growth & development?  
**Increase your leadership lid!**

*“Everything rises and falls on leadership.”*

# Experience & Insight

*“Those who do not learn from history,  
are doomed to repeat it.”*

Experience is automatic; insight is not.

*“Don’t take too long to learn life’s lessons.  
If you have been doing it wrong for 10 years, that’s long  
enough!”*  
—Jim Rohn

# Raising Your Lid

1. Get out of your Comfort Zone...  
Get into your Growth Zone
2. Different Thinkers & Better Leaders
3. Value Experience with Reflection
4. Invest in your Growth & Development
5. Invest in Mastermind Groups
6. Invest in Coaching & Mentorship
7. Who has been a 'lid lifter' for you?

# *Language of the Lid*

- “I’m stuck”
- “I’m maxed out”
- “I’m stressed”
- “It’s never enough”
- “There aren’t enough hours in the day”
- “I’ve taken this as far as it can go”

*“Teach me the Law of the Lid!”*

# Awareness & Intentionality

*“My current level of leadership is the **lid**  
**on my potential**. I am only going to be as  
successful as my ability to lead.  
I cannot lead any more people  
than I can influence.  
To be more successful,  
**I have to raise my leadership lid!**”*

# What next?

- Raise your Leadership Lid by investing in your growth & development!
- Visit: [www.johncmaxwellgroup.com/rebekahjoy](http://www.johncmaxwellgroup.com/rebekahjoy)
- Click the “My Content” tab
- Register for an upcoming “15 Laws” or “Influence” mastermind group
- Send inquiry re: Coaching



# Susan Knott – Results of Having a Plan for Personal Growth



Being intentional about personal growth (understood the value of having a specific plan)

- If you want your life to improve, you must improve yourself
- Accidental Growth vs. Intentional Growth
- If you want to reach your potential and become the person you were created to be, you must do much more than just experience life and hope that you learn what you need along the way. Growth doesn't just happen. You have to go after it.

**Law of Awareness** --you must know yourself to grow yourself; your strengths & weaknesses, your interests and opportunities

- You cannot win if you do not begin
- It means doing something specific every day that will take you another step closer to your goal.

Confidence increased (action brings confidence)

Feeling of empowerment (i can do this; I'm good at this; I do have the skills needed)

Expanded my thinking-- in all areas of my life, which is transforming.

## Action Steps – Preparing for March

- See Health Chats March health topic and materials and set up 4 events around the theme
- Consider setting up Winter-Weary Skin Revival --- Preparing Your Skin for Spring ... using the materials Lisa's group shared today in our precall.
- Create 50 PV and 100 PV skin care collections plus a Healthy Skin Inside and Out Collection adding Vita Lea and any of the great Protein products.
- Team up with 2 or 3 other leaders and set up a Discover Shaklee event ( video conference, conference call or Face Book ) including an overview of Shaklee products, a health story and business story of some of the leaders and an overview of the benefits of a home business.. Especially including information from our last 3 speakers.. Laura Evans, Charlene Fike and Marjorie Fine. ( archived at [BetterFutureStartsToday.com](http://BetterFutureStartsToday.com) )
- Create plan for your personal growth.

becky

# March Strategy Forum Schedule

#6 February 21 – Marjorie Fine, Senior Executive VP Shaklee Legal

#7 February 28 – John Maxwell Leadership Concepts with Rebekah Joy, Leadership & Personal Development Coach, Trainer, & Speaker with the John Maxwell Team

#8 March 7 – Barb Behar, Master Coordinator

Money Wise – What Your Bonus Check Can Do

#9 March 14 –

#10 March 21 – SPRING BREAK !!!

**NEW SERIES – Coaching , Leadership  
and Personal Development**

# 1 March 28 – Getting People Smart francine



# We are all Green .. And Growing

“To help others develop, start with yourself.”

Marshal Goldsmith

Leaders are perpetual learners  
They recognize we can always get  
better



**Be around the light bringers,  
The magic makers  
The world shifters  
The game shakers**

**They challenge you.  
Break you open.  
Uplift and expand you.**

**They don't let you play small with your life.  
The heartbeats are your people.  
These people are your tribe.**

# Shaklee Video & Audio Archives

This webinar is archived on [BetterFutureStartsToday.net](http://BetterFutureStartsToday.net)



## 5 Personalized Websites Included

[www.BetterHealthIn31Days.com](http://www.BetterHealthIn31Days.com)  
[www.BetterFutureStartsToday.com](http://www.BetterFutureStartsToday.com)  
[www.BetterFutureStartsToday.net](http://www.BetterFutureStartsToday.net)  
[www.FeelBetterIn30Days.com](http://www.FeelBetterIn30Days.com)  
[www.OurQuestForHealth.com](http://www.OurQuestForHealth.com)

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