

ATLANTA



Shaklee Global Conference 2017 August 9 -13, 2017 | Atlanta, GA

Register and pay in monthly installments

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Through April 30 ONLY.
Get a head start on your Earth Day
Celebrations this year with
FREE SHIPPING
on the Get Clean Starter Kit.*

SAVE NOW

Contains no harmful fumes
or hazardous chemicals

Rivals or outperforms 20 leading brands



Growing Green Promo

Shipping (up to \$20)

Eligible on orders placed through MyShaklee.com and mobile.

Includes join orders on PWS.

Offer includes online AutoShip orders, including a new join order that begins as an Autoship.

This offer does not apply to orders placed through the Call Center or SBOSS7

All members, distributors and associates are eligible for this discount

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Get Clean Kit

The Get Clean Starter Kit contains:

- Basic H²® Organic Super Cleaning Concentrate, 16 oz. (1)
- Germ Off Disinfecting Wipes, 35 Wipes (1)
- Nature Bright® Laundry Booster and Stain Remover, 32 oz. (1)
- Dish Wash Concentrate, 16 oz. (1)
- Dish Washer Automatic Concentrate, 32 oz. (1)
- Fresh Laundry Concentrate HE Compatible, Regular Scent 32 oz. (Liquid) (1)
- Soft Fabric Dryer Sheets, 80 sheets (1)
- Dish Washer Automatic Concentrate Dispenser (empty) (1)
- Nature Bright® Dispenser (empty) (1)

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PLUS Get Clean Starter Kit also contains ...

Including all the accessories you need to get really clean:

Organizer Caddy (1)

Spray Bottles (3)

Windows and Mirrors

All-Purpose

Degreasing

Dropper Pipette (1)

1/4 oz. Dispenser Pump for 32 oz. Bottle (1)

Laundry Measuring cup (1)

Dual Measuring Spoon (1)

Cleaning Accessories (4)

Super Microfiber Cleaning Cloth

Super Microfiber Window Cloth

Super Microfiber Dish Sponge

Miracle Scrubber Pad

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Shaklee Independent Distributor

Get Clean/Allergy Combo – Perfect Pair

Get Clean Starter Kit = 50 PV + Allergy Action Kit = 74 PV

Allergy Action Kit:

- Optiflora 15 PV
- Nutriferon 30 PV
- Vita C 16 PV
- Alfalfa 330 13 PV

Allergy Action Kit \$97 MP

Get Clean Starter Kit \$99 MP

TOTAL: \$196 and 124 PV



Savings \$20 free membership, \$20 free shipping, \$16 member savings

Benefit ... Save money on cleaning products, save money on allergy meds,
save the Earth, save on Kleenex... AND you have yourself one happy
healthy family !!!

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1000 PV Plan for April – Get Clean Starter Kit and Allergy Season

Allergy Action Kit

74 PV

(Nutriferon, Vita C, Optiflora Cap, Alfalfa 330)

Get Clean Starter Kit

50 PV

(year's supply on some items)

124 PV



10 customers X 124 PV = 1240 NEW PV



1960

Introduced one of the first biodegradable cleaners



1990

Recognized as one of the 10 most environmental companies by Family Circle's Green-Chip Award



1989

Provided nutritional support to Will Steger for three record-breaking polar expeditions that investigated global warming and melting ice



1991

Healthy Home products used in Biosphere 2 project



1989

Shaklee support helped plant more than one million trees in Asia



1996

Shaklee products used aboard Odyssey, a research vessel that gathers data on contaminants throughout the world's oceans



2000

The first U.S. company certified as having a net zero impact on global warming



2002

Awarded the Climate Protection Award by the U.S. Environmental Protection Agency



2002

Shaklee earned the Environmental Stewardship Award from Social Accountability International



CONFERENCE



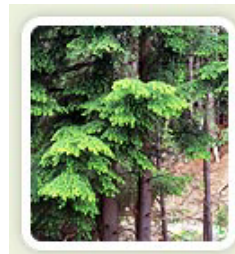
2003

Supported construction of an energy-efficient wind turbine on Native American reservations



2003

Converted high-polluting school buses in Los Angeles to those with low emissions



2004

Received IntegriTREE award from New Leaf Paper

Shaklee

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2005

Shaklee

Supported 2004 Nobel
laureate Wangari Maathai's
Greenbelt Movement

Sloan and Roger Barnett will be guests and recipients of Global Green's "Organizational Design Award".2007 This award is given for:

"Shaklee Corporation is one of the world's preeminent sustainable businesses. Founded over 50 years ago, Shaklee is a leading provider of natural nutrition, personal care and environmentally-friendly household products.

In 2000, Shaklee became the first company in the world to be Climate Neutral (tm) certified, resulting in a net zero impact on the environment and is spreading the message of caring for the planet through it's network of more than 750,000 Members and Distributors".

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Retire a Millionaire on \$35 a week

See what even a small part-time Shaklee business can create for financial security in retirement ...

If we invest \$35/ week in good growth stock mutual funds (15% of an approximately \$12,000 salary or average earnings of Shaklee Director)

--In 20 years, you could retire with \$110,000 to \$150,000.

--In 30 years, you could retire with \$330,000 to \$490,000.

--In 40 years, you could retire with \$890,000 to \$1.5 million!

If you doubled down and contributed \$70 a week... (\$280/ month)

-- \$230,000 to \$290,000 after 20 years

-- \$660,000 to \$980,000 after 30 years.

barb

SUCCESS TRACKER

RECRUITING	SUN	MON	TUE	WED	THUR	FRI	SAT	WEEKLY TOTALS
DO THE DAILY ACTIVITIES YOU WANT TO SEE DUPLICATED								
Contact								
Present Opportunity								
Team/Customer Enrollment								
3 Way Calls								
Daily Total								
DEVELOPMENT								
LET YOUR LEARNING LEAD TO ACTION								
Team Training								
Personal Development								
Team Communication								
Business Organization								
DAILY TOTAL								
ARE YOU SPENDING 80% OF YOUR TIME ABOVE THE GREEN LINE?								

becky

Shaklee Strategies Forum 2017

Ideas to help us grow our businesses and ourselves

Session 4 April 18, 2017 --

Keys to Coaching

Paycheck vs Profit Mentality

Charlene & Doug Fike

Presidential Master Coordinators



lisa



Master Coordinator
Barb Lagoni



Senior Coordinator
Becky Choate



Key Coordinator
Margaret Trost



Key Coordinator
Lisa Anderson



Senior Director
Angie Thomas



Director
Francine Roling

Our Strategy Forum Team

Spring 2017 Keys to Coaching



Charlene & Doug Fike

**Shaklee Presidential
Master Coordinators**



Entrepreneurship

**Is living a few years of your life
like most people won't,
so that you can spend the rest of your life
like most people can't.**



What is your mindset?

Paycheck Mentality:

Someone else determines role, tasks, priorities



Paycheck Mentality:

Someone else determines role, tasks, priorities

Profit Mentality:

You determine own role and establish priorities

Paycheck Mentality:

Exchange your time for immediate return



Paycheck Mentality:

Exchange your time for immediate return

Profit Mentality:

Invest your time for long-term reward

Paycheck Mentality:

Stay “in the box”, focus on the near term



Paycheck Mentality:

Stay “in the box”, focus on the near term

Profit Mentality:

Think “out of the box”, both near and long-term

Paycheck Mentality:

Earn while you learn, but earnings are capped



Paycheck Mentality:

Earn while you learn, but earnings are capped

Profit Mentality:

Learn in order to earn, with unlimited upside

Paycheck Mentality:

Paid for effort: show up, put in hours, go home



Paycheck Mentality:

Paid for effort: show up, put in hours, go home

Profit Mentality:

Paid for results: figure it out, try until it works

Paycheck Mentality:

Practice and refine a specific skill-set



Paycheck Mentality:

Practice and refine a specific skill-set

Profit Mentality:

Cultivate an expanding skill set, as needed

Paycheck Mentality:

Count on getting paid, every two weeks



Paycheck Mentality:

Count on getting paid, every two weeks

Profit Mentality:

Pay close attention to your bottom line

Paycheck Mentality:

Outside incentives, external motivation



Paycheck Mentality:

Outside incentives, external motivation

Profit Mentality:

Personal goals, internal motivation

Paycheck Mentality:

Working “in” the business - technician

Paycheck Mentality:

Working “in” the business - technician

Profit Mentality:

Working “on” the business - owner

**The best time to plant
a tree was
20 years ago.**



**The best time to plant
a tree was
20 years ago.**

**The second best
time is
NOW!**



Action Steps Session 4 --

- Continue to execute our 1000 new PV plan for April around Earth Day and Allergy Action Kit (see precall material)
- We are midway through the month – a good time to check on progress for this month's goals..

- Have we sponsored 5 new members so far?

- Have we generated 500 NEW PV ?

And make appropriate adjustments .. Schedule additional events ..

- Today we were encouraged to evaluate our mindset ... and to understand and adopt the mindset of an entrepreneur. .. As a result, we might want to adjust .. maybe expand ... the goals we have set ..
- Aim for new ranks by June to be recognized as a Star Achiever at Global Conference in August ...You will receive very special VIP treatment.

becky

April Strategy Forum Schedule

Keys to Coaching



Session #1 March 28 – Presidential Master Charlene Fike --

Personal Development – Key to Exponential Growth

Session #2 April 4 – It Takes a Leader to Build an Organization

Session #3 April 11 – 4 Personality Styles-- Each Require Different Coaching

Session #4 April 18 – Charlene and Doug Fike –

The Mind Set That Unlocks the Door to Organizational Growth

Session #5 April 25 – Recognizing Self-Defeating Behaviors Part 1

Session #6 May 2 – Self-Defeating Behaviors Part 2

