**New Director’s Personal Development Resources**

**Podcasts**

Michael Hyatt:

[How to Become a Big Thinker](http://michaelhyatt.com/season-6-episode-07-how-to-become-a-big-thinker-podcast.html)

[Change Your Story, Change Your Life](https://michaelhyatt.com/season-6-episode-06-change-your-story-change-your-life-podcast.html)

[How to lead Transformations Conversations](http://michaelhyatt.com/season-3-episode-11-how-to-lead-transformational-conversations-podcast.html)  
[What if the Barriers are Only in Your Head](https://michaelhyatt.com/encore-limiting-beliefs.html)

EntreLeadership:

#90 [Rabbi Daniel Lapin on Business Secrets From the Bible](https://www.entreleadership.com/podcasts/rabbi-daniel-lapin-on-business-secrets-f#sthash.pvv2XwmX.dpuf)

#157 [Mindset over Matter](https://www.entreleadership.com/podcasts/157-brian-buffinimindset-over-matter)

#169 [Magnify Your Potential](https://www.entreleadership.com/podcasts/169-dr-travis-bradberrymagnifying-yo)

Brian Buffini  
#25 [Power of a Made Up Mind](http://podcast.brianbuffini.com/episode-025-power-made-mind/?_ga=1.126983309.121183779.1478111224)

[Chalene Johnson Build Your Tribe](https://itunes.apple.com/us/podcast/build-your-tribe-creating/id910990031?mt=2)  
“Is Networking Marketing or Multi-Level Marketing Right for You?”

“How to Get More Sales Without Selling”

[Bob Heilig Your Virtual Upline:](http://bobheilig.com/prodcast_blog/)

"My Interview with Chalene Johnson"

"The Power of Focus and Consistency"

“The Slight Advantage Philosophy”

“Overcoming Your Fear of No”

“Stop Trying to Sell on Facebook”

**Books:**

Flip Flop CEO

How To Rock Your NetWork Marketing Business by Sarah Robbins

Go Pro - 7 Steps to Becoming a Network Marketing Professional by Eric Worre

**Videos:**  
This is Roger Barnett’s key note speech at the 2013 Global Conference. It gives a great picture of the Shaklee Effect and beauty of Shaklee and it will inspire and excite you.

<http://vimeo.com/75907183>

Simon Sinek—Start with Why. This is a key video to understand how to communicate what you do.

<https://www.youtube.com/watch?v=u4ZoJKF_VuA>