**Monthly Action Plan**

Your name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Plan for the month of \_\_\_\_\_

# of group events \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

# of mini group events\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

# of one on ones \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ what kind? \_\_\_\_\_\_\_\_\_\_\_\_

# of business appts. \_\_\_\_\_\_\_\_\_\_

# Facebook events \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

# of new members \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

# of new member appointments \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

# of Earn and Learn Programs in process \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

# of Enfuselle samples out or demos \_\_\_\_\_\_\_\_\_\_\_

# of Customer Appreciation events\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

# of Bring a Buddy events\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

New group PV goal based on the above plan (# of contacts/2 x 50PV) \_\_\_\_\_

“Base” PV (that you can count on from established consumers) \_\_\_\_\_\_\_\_

Grand Total PV Goal \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Results from Last Month (what happened)**

Actual Goal

# of group events \_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_

# of mini group events \_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_

# of one on ones \_\_\_\_\_\_\_\_

# of business packs out \_\_\_\_\_\_\_\_\_\_

# Facebook events \_\_\_\_\_\_\_\_\_\_

# of new members \_\_\_\_\_\_\_\_\_\_

# of new member appointments \_\_\_\_\_\_\_\_\_\_

# of Earn and Learn Programs completed \_\_\_\_\_\_\_\_\_\_

# of Enfuselle samples or demos \_\_\_\_\_\_\_\_\_\_

# of Customer Appreciation events \_\_\_\_\_\_\_\_\_\_

# of Bring a Buddy events \_\_\_\_\_\_\_\_\_

New group PV increase from prior month \_\_\_\_\_\_\_\_

**Final PV \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**