

I am convinced that life is 10%
what happens to me
and 90% how I react to it.

-Charles R. Swindoll



Tracy Fixen

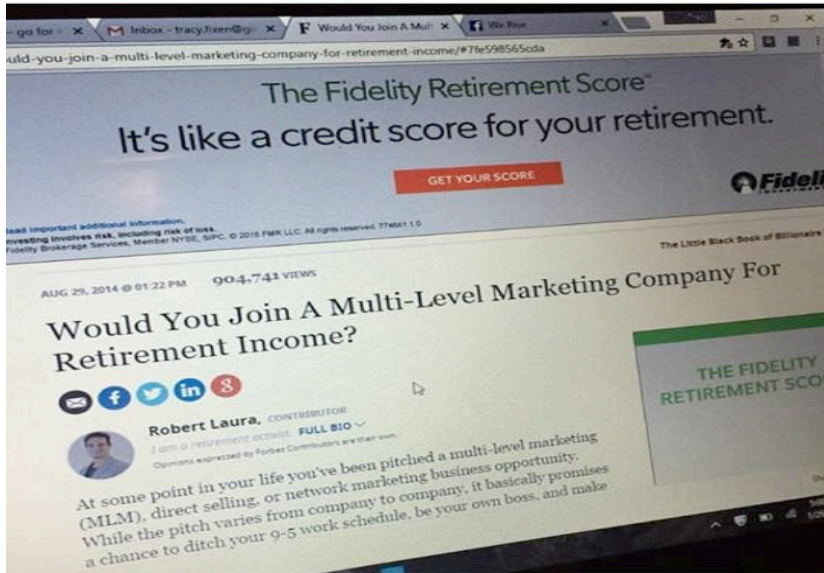


Tracy Fixen posted a photo on Instagram.

Yesterday at 5:10 PM · Instagram · 2



Just doing a little research. And yes. The answer is yes. MLM for retirement!!! Stay at home moms don't have 401ks or retirement plans. But we have college to pay for, weddings to think about and future grand babies to spoil. I don't want my hunny working til death do us part. 😍 Doing something about it while I can. #futurethinking #investinyourself #whynotyoudo #womenrevive



From Tracy Fixen

Just doing a little research. And yes. The answer is yes. Network Marketing for retirement!!!

Stay at-home moms don't have 401ks or retirement plans. But we have college to pay for, weddings to think about and future grand babies to spoil.

I don't want my hunny working til death do us part.

Remember to Stretch From Tony Robbins

If you want to live a life that's courageous, you've got to stretch, and to stretch means: When I can't, I must. Every time you say, "I can't do it," you're going to immediately say, "I must do it."

It means if you find yourself saying I can't do something, but you know it in your heart of hearts that if you do it you're going to grow, you're going to be a better person, it's going to contribute to your family or to your kids or to something that matters, and you keep saying I can't do it, there is no question—you must do it.

You don't discuss it anymore. You just take immediate action. You make the phone call. You step up in front of the room. You raise your hand. You do what's necessary.”

Ongoing Promotions...

GREAT NEWS!! Our Healthprint Special Offer is EXTENDED thru Jan. 31st!!

Do your Healthprint again or for the 1st time - if you purchase the Middle or Large product **packages (or choose your own products that equal the \$\$ amount of the Middle or Large package)** you will receive a FREE Product based on your #1 Health goal!!

Order the Large package or the equivalent \$\$ amount and receive the FREE products AND up to \$20 off shipping!!!

This is a GREAT time to save!! angie

HEALTHPRINT™

Shaklee Healthprint™

Get your personal plan.
Feel better in 30 days.
Guaranteed, or your money back.

**FREE PRODUCT
FREE MEMBERSHIP
FREE SHIPPING
W/QUALIFYING
PURCHASE**

***Shaklee has created a BRAND NEW
Shaklee 180 Starter kit!!***

This kit includes:

- 2 Life Shake Canisters
- 30 day Vita Lea
- 30 day Metabolic Boost
- 1 box of Snack bars

For \$150!!!

The Starter Kit will be offered thru 1/31/17.



**So.... When you put the Shipping deal and the Shaklee 180 Starter kit deal TOGETHER,
Someone could order the New Shaklee 180 Starter kit and receive:**

- A FREE Membership
- AND possibly FREE Shipping thru 1/31 IF they use the Healthprint special mentioned earlier.
- SPECIAL ITEM CODE THAT IS CUSTOMIZE-ABLE (choose your flavors) ONCE IN YOUR CART:
#89426. You can also find this Starter kit under the Healthy Weight tab (within the Shopping tab) in the Member Center or within your personal Shaklee Website Angie

Upcoming Events Calendar

(Goal: To have people attend EACH event)

(BIG Goal: To have at least 4 people attend EACH event)

Affirmation: “People are excited when I call to ask them to these events and they want to invite their friends as well. I am confident and clear when I call them and they are excited and willing to attend because they trust me and this company. I never have trouble finding people to attend any events that I invite them to.”

Tuesday, January 24- 8 cst

Natural Medicine Cabinet Zoom

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Thursday, January 26- 7:15cst

Sleep Health Chat (Becky's line)

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

francine

**** 3 people at each event who order, (the average order is 50 pv.)

3 people x 4 events = 12 x 50 PV = 600 PV!

For February, 3 people x 8 events = 24 x 50 PV = 1200 PV!

****Our job is to invite --and when inviting, ask that person who else they know who would be interested in attending. Instant Referrals!

Reward customers for referrals when an order is placed.

**** All of these new customers are going to earn you POWER BONUS POINTS!

Every time you get 15 points (a new customer with 50 PV is 1 point,

a new customer with 100 PV is 2 points), you get \$150!!!)

8 new members X 100 PV = 2 sponsoring pts each or 16 points and a Power Bonus!

Scheduling 2 events a week in February x 3 attending each = 6 new members a week

Shaklee Strategies Forum 2017
Ideas to help us grow our businesses and ourselves in 2017

Session 4 Feb 7, 2017 **Charlene Fike – Money Wise**
Financial Realities of American Families

Winter/Spring 2017
Reaching Higher



Our Strategy Forum Team Winter 2017



Master Coordinator
Barb Lagoni



Senior Coordinator
Becky Choate



Key Coordinator
Margaret Trost



Key Coordinator
Lisa Anderson



Senior Director
Angie Thomas



Director
Francine Roling

Objectives Winter Semester 2017

Thinking Bigger ... Reaching Higher

In this Winter 2017 semester, we are preparing ourselves to:

- Expand our thinking
- And see the possibilities that lie within each of us... including picturing ourselves achieving the ranks of Executive and Key Coordinator.
- **We will achieve these ranks by becoming an Executive Coordinator on the inside ... even as we assemble and empower the team that will take us there ... on the outside.**

Exciting new perks are coming from the company around these 2 ranks, starting with the automatic qualifying for Top Achievers Trip to CHINA and the Great Wall when we achieve Key Coordinator ..

But stay tuned ... more to come.

lisa

Objectives #4 – Charlene

To be effective leaders, we will want to know our numbers ... and how to coach our business partners to reach their income goals.

- Today our goal is to understand the financial realities of American families and how a Shaklee business can offer solutions and possibilities for financial freedom.
 - We will learn how to have conversations about business and finance and the Shaklee income options.
- lisa



Presidential Master Coordinator Charlene Fike

Money Wise

lisa



What would life look like
IF YOU ADDED \$1,200 TO \$4,000/MONTH
SIDE INCOME?



**26% of all Americans
have no emergency
savings whatsoever**

**1 in 3 women in America
are ONE PAYCHECK away
from disaster if
an emergency strikes**

Average Credit Card Debt By Age:



20 – 35 years	\$5,808
35 – 44 years	\$8,235
45 – 54 years	\$9,096
55 – 64 years	\$8,158
65 – 69 years	\$6,876
70 – 74 years	\$6,465
75+	\$5,638



The average Class of 2016 graduate has
\$37,172 IN STUDENT LOAN DEBT.

Research has shown the average bachelor's degree
holder takes 21 years to pay off their loans.



MAYBE IT'S TIME TO

think differently

**IF YOUR
MONTHLY RESIDUAL
INCOME IS:**

\$100

\$200

\$300

\$500

\$1,000

\$2,000

\$3,000

\$5,000

\$10,000

**IT'S LIKE HAVING
THIS EARNING
5% INTEREST:**

\$24,000

\$48,000

\$72,000

\$120,000

\$240,000

\$480,000

\$720,000

\$1,200,000

\$2,400,000



Can you afford not
to have a residual
income stream?



What is Shaklee?



OUR MISSION...
WHO WE ARE...
WE CAN DO THAT BECAUSE...
THE PROOF...
BUSINESS OWNERSHIP...
WHAT'S NEXT?

BUILD

SHARE

USE

MEMBER

Save 15%

DISTRIBUTOR

\$50-400 per month.

DIRECTOR

\$863 per month.

SR. DIRECTOR

\$1,109 per month.

COORDINATOR

\$1,738 per month.

SR. COORDINATOR

\$2,739 per month.

EXECUTIVE COORDINATOR

\$4,035 per month.

SR. EXECUTIVE COORDINATOR

\$5,467 per month.

KEY COORDINATOR

\$ 7,452 per month.

MASTER COORDINATOR

\$17,014 per month.

SR. MASTER COORDINATOR

\$21,868 per month.

PRESIDENTIAL MASTER COORDINATOR

\$52,188 per month.

**Numbers are based on monthly amounts reported on form 1099 misc for all business leaders at that rank.



Use

Share

Build

save 15-18%

\$50-\$400/mo.

\$863/mo.

\$1,109/mo.

\$1,738/mo.

\$2,739/mo.

\$4,035/mo.

\$5,467/mo.

\$7,452/mo.

\$10,151/mo.

\$17,014/mo.

\$21,868/mo.

\$52,188/mo.

Member
Distributor

Director

Sr. Director

Coordinator

Sr. Coordinator

Executive Coordinator

Sr. Executive Coordinator

Key Coordinator

Sr. Key Coordinator

Master Coordinator

Sr. Master Coordinator

Presidential Master Coordinator

**based on monthly amounts reported on Form 1099 MISC for all Business Leads



There are options
Share the gift

Upcoming Events Calendar

(Goal: To have people attend EACH event)

(BIG Goal: To have at least 4 people attend EACH event)

Affirmation: “People are excited when I call to ask them to these events and they want to invite their friends as well. I am confident and clear when I call them and they are excited and willing to attend because they trust me and this company. I never have trouble finding people to attend any events that I invite them to.”

Tuesday, January 24- 8 cst

Natural Medicine Cabinet Zoom

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Thursday, January 26- 7:15cst

Sleep Health Chat (Becky's line)

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

francine

**** 3 people at each event who order, (the average order is 50 pv.)

3 people x 4 events = 12 x 50 PV = 600 PV!

For February, 3 people x 8 events = 24 x 50 PV = 1200 PV!

****Our job is to invite --and when inviting, ask that person who else they know who would be interested in attending. Instant Referrals!

Reward customers for referrals when an order is placed.

**** All of these new customers are going to earn you POWER BONUS POINTS!

Every time you get 15 points (a new customer with 50 PV is 1 point,

a new customer with 100 PV is 2 points), you get \$150!!!)

8 new members X 100 PV = 2 sponsoring pts each or 16 points and a Power Bonus!

Scheduling 2 events a week in February x 3 attending each = 6 new members a week

OK Courageous Leaders .. Time for Action!

- Create our goals for February ...
 - ex -- 1000 NEW PV
 - sponsor 3 new members each week
- From that batch of new members, follow up with New Member Appointments in which we give members an overview of benefits of a home business... Like we saw today.
- We have been reminded today of the powerful ability of the Dream Plan to provide financial options and freedom.
- Choose what material you want to use to share the business opportunity.
- And what format .. FaceBook events, Zoom video conference, individual appointments, Shaklee.TV stories and business presentations, etc
- How many people will you meet with this month?



February/March Strategy Forum Schedule

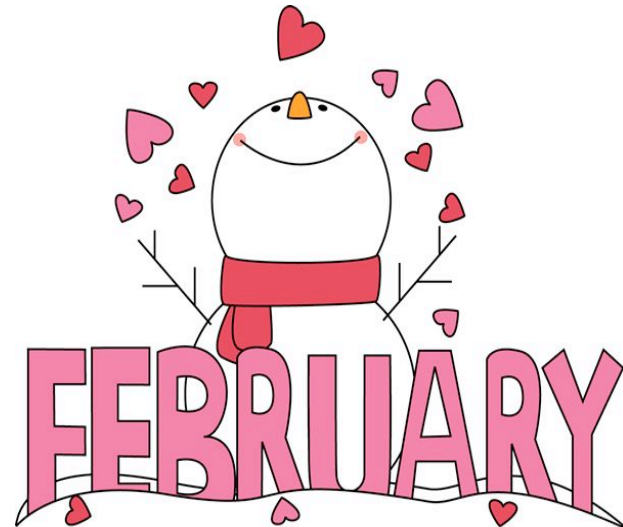
#4 Tuesday February 7 –Charlene Fike, Presidential Master Coordinator
– Financial Needs of American Families

5 Tuesday February 14 – Master Coordinator Laura Evans –
Architect of Shaklee Dream Plan

#6 February 21 – Marjorie Fine, Senior Executive VP Shaklee Legal

#7 February 28 – John Maxwell Leadership Concepts
with Rebekah Joy, Leadership & Personal
Development Coach, Trainer, & Speaker with
the John Maxwell Team

#8 March 7 – Barb Behar, Master Coordinator
Money Wise –
What Your Bonus Check Can Do



A black and white profile photograph of an older man with glasses, looking towards the right. The image is partially cut off on the left side.

**"Your future life will be exactly
what you decide to make it."**

— Dr. Forrest C. Shaklee

“Our deepest fear is not that we are inadequate.

Our deepest fear is that we are powerful beyond measure. It is our light, not our darkness that most frightens us.

We ask ourselves, Who am I to be brilliant, gorgeous, talented, fabulous? Actually, who are you *not* to be?

You are a child of God. Your playing small does not serve the world. There is nothing enlightened about shrinking so that other people won't feel insecure around you.

We are all meant to shine, as children do.

We were born to make manifest the glory of God that is within us. It's not just in some of us; it's in everyone.

And as we let our own light shine, we unconsciously give other people permission to do the same. As we are liberated from our own fear, our presence automatically liberates others.”

Marianne Williamson (Nelson Mandela Inauguration Speech)



We are all Green .. And Growing

“To help others develop, start with yourself.”

Marshal Goldsmith

Leaders are perpetual learners
They recognize we can always get better

***Be around the light bringers,
The magic makers
The world shifters
The game shakers***

***They challenge you.
Break you open.
Uplift and expand you.***

***They don't let you play small with your life.
The heartbeats are your people.
These people are your tribe.***

Shaklee Video & Audio Archives

This webinar is archived on BetterFutureStartsToday.net



5 Personalized Websites Included

www.BetterHealthIn31Days.com
www.BetterFutureStartsToday.com
www.BetterFutureStartsToday.net
www.FeelBetterIn30Days.com
www.OurQuestForHealth.com

- **Your subscription directly supports maintaining this webinar Room**
- Best Shaklee Field Training Archive Available Anywhere
- **Largest online Shaklee Media Library**
- Over 500 Shaklee audio/video recordings and growing weekly
- Automated Learn & Earn Program (included but optional)
- Dedicated Shaklee Business Resource Website
- Dedicated Shaklee Business Presentation Website
- **Four Podcasts included**
- Video archive of Training webinars
- And much, much more for only \$16.99/month



Limited Time Special - Subscribe Today here: <http://bit.ly/bhwebinarspecial>