

# SUMMARY OF THE 9 WAYS YOU ARE PAID IN SHAKLEE

For complete details see the 2016-2017 Shaklee Incentive Booklet

**IMMEDIATE INCOME:** Paid weekly if you sign up for direct deposit- otherwise paid monthly

**GOLD**

**1. GOLD BONUS** – Earn a Gold Bonus when you sponsor a Gold Distributor

\$50 Bonus Gold (\$349 & 250 PV)

\$100 Bonus Gold Plus (\$649 & 500 PV)

\$150 Bonus Super Gold (\$1049 & 750 PV)

**\*Note-** PV = Point Volume

**POWER  
BONUS  
INCENTIVE!**

**2. POWER BONUS - 1<sup>st</sup> 3 full months** in Shaklee you earn **\$150 Power Bonus for every 15 points:** Each advance in rank- get 3 more months to earn these bonuses

\$1049 Super Gold = 15 points

\$649 Gold Plus = 10 points

\$349 Gold = 5 points

Member or Distributor with LifePlan Purchase = 3 points

Member or Distributor with **100 PV\*** order = 2 points

Member or Distributor with **50 PV\*** order = 1 point



**3. FAST TRACK** – Earn up to an additional \$89,000 for those who want to build quickly. Each rank advancement has significant rewards based on a specific time frame beginning your first full month in the business. You can make even more by helping others earn Fast Track Bonuses. When you help someone earn their Fast Track Bonus, you can earn a Matching Bonus yourself.

**Make Certain You Understand This Plan!** Keep the Fast Track at a Glance Handy



**4. PERSONAL GROUP BONUS** Each month you have 250 PGV (100 personal PV) your commission is:

250 PGV 4%

500 PGV 8%

1000 PGV 12%

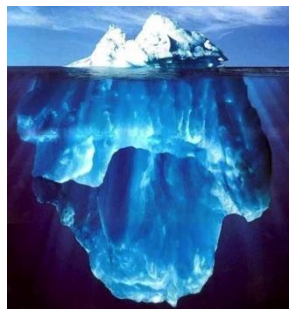
1500 PGV 14%

2000+ PGV 20%

**PGV= Personal Group Volume**

**5. PRICE DIFFERENTIAL** Everyone pays Member Price (MP) at time of purchase. Just as a storeowner makes a profit (retail-wholesale).

At the Director level and higher ranks, you earn the difference between MP and Distributor price (DP) each month.



**VERY POWERFUL BONUSES!** Once you have built a solid organization of Business Leaders, the majority of your income will come from these 2 categories. 90% of Masters' income (\$200k - \$1M+ annually) comes from these bonuses!

**6. LEADERSHIP BONUS**

Up to 6% paid on every Business Leader in your organization on levels 1–6.

**7. INFINITY BONUS**

An additional up to 8% paid on every Business Leader in your organization to INFINITY!



**8. CAR BONUS-** Shaklee will make the payments on your brand new car! Simply maintain 3000 PGV and help 1 other person become a Business Leader just like yourself.



**9. PAID TRAVEL-** Become a Director in your 1<sup>st</sup> 12 months, maintain for 3 months and get a major expense-paid trip to Shaklee Headquarters and the Wine-Country. In addition, each year you have the opportunity to earn a fabulous major expenses-paid trip, for up to four people to a different location such as Hawaii, Mexico, Cruise, etc...