

The background of the slide features a large, stylized 'ORLANDO' sign in white with a yellow and green outline. The sign is set against a backdrop of palm trees and a blue sky. In the foreground, there is a body of water with a fountain and a street lamp.

ORLANDO

Shaklee Special Cash for Orlando Global Conference Incentive

Accumulate 20 Sponsoring Points in any one
month April through June 30

Receive 1 share of \$30,000 (worth at least
\$100 / share)

Accumulate 35 points in any one month
Receive 2 shares !

Monday Wellness Webinars

WELLNESS WEBINARS

**Schedule resumes Monday August 15 with
new registration link ...
go to Learning From the Masters Face Book
page for details when we know them.**

Quote

- **“This is the moment — this is the most important moment right now. Which is: We are about contribution. That’s what our job is. It’s not about impressing people. It’s not about getting the next job. It’s about contributing something.”**

Benjamin Zander

June – Last Month to Qualify for Star Achiever Status at Orlando Global Conference August 3-7, 2016

- Access to Shaklee Star Achiever Registration and Lounge
 - Shaklee Star Achiever Gifts and recognition
 - VIP Seating during General Sessions at Orlando Global Conference
 - Shaklee Star Reception
- becky

TO QUALIFY –

- Advance in rank by June 30, 2016
- Qualify for Wall of Honor between July 2015 and June 2016
- Earn at least 125 incentive trip points between January and June 2016.



All the special Star
Achiever gifts from
Cleveland Global
Conference
Photo by Stephanie Bruce

becky

30 Days of Shaklee ..Michelle Parrott



- First time --because of daily activity, by the end of the month I gained two new customers.
- June is sometimes a slow month with school ending and summer breaks. Every day, I highlight a product I've either used that day, or a product that I love and want to bring attention to.
- Then I write a little bit about the product and use a bit.ly link so I can track how many clicks have been used that day.

Bit.ly

🌿 bit.ly is a website that shortens your long website links:

🌿 Example:

Long link for Enfusing Mineral Mask:

https://michelleparrott.myshaklee.com/us/en/shop/healthybeauty/enfuseskincare/product_p_infusing-mineral-masquep?g=specialtytreatments

michelle

🌿 Bit.ly link for Mask: <http://bit.ly/InfusingMineralMask>

All Bitlinks Top Performing Channels Location

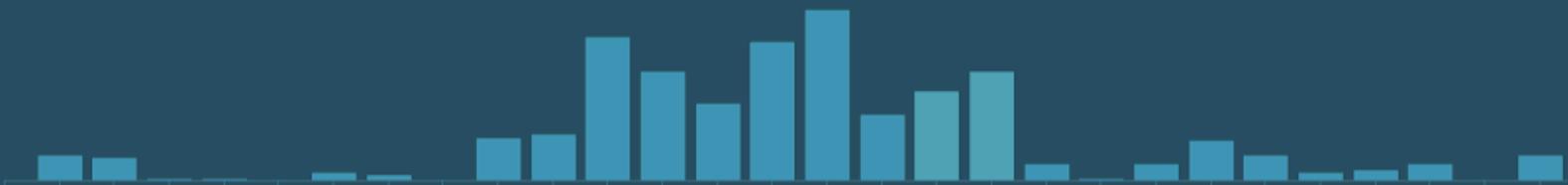
🔒 Unlock Enterprise

MAY 10 - JUN 09

 427
TOTAL CLICKS

 346
Other
TOP CHANNEL

 399
United States
TOP LOCATION





Michelle Parrott

June 4 · 🌐 · 👤

Day 4: Infusing Mineral Mask
I am in LOVE with how this makes my skin feel & look! Clinically proven, purified, hypoallergenic clay formula unclogs pores and lifts away impurities, leaving a luminous complexion that looks dramatically smoother, conditioned, and refreshed. Contains triple-patented Vital Repair+® Complex to protect against free radical damage. Perfect for all skin types!! You don't want to miss out on this product!
Get yours here: <http://bit.ly/InfusingMineralMask>

🏷 Tag Photo 📍 Add Location ✎ Edit

👍 Like 💬 Comment ➦ Share

👤 Valerie Lundgren



Michelle Parrott Learn more about our skin care line here: <http://themmabird.com/category/health-wellness/skin-care/>



Skin Care
Vitamins for your Skin?! Pt. 4
11/29/2014 by Michelle 5...
THEMOMMABIRD.COM | BY ...

Like · Reply · Remove Preview · June 4 at 10:41am



Michelle Parrott I decided I needed to use this product and show you it's awesomeness 😊



Write a comment... 📷 🗨

Michelle Parrott 30 Days of Shaklee

Day 4: Infusing Mineral Mask

I am in LOVE with how this makes my skin feel & look! Clinically proven, purified, hypoallergenic clay formula unclogs pores and lifts away impurities, leaving a luminous complexion that looks dramatically smoother, conditioned, and refreshed.

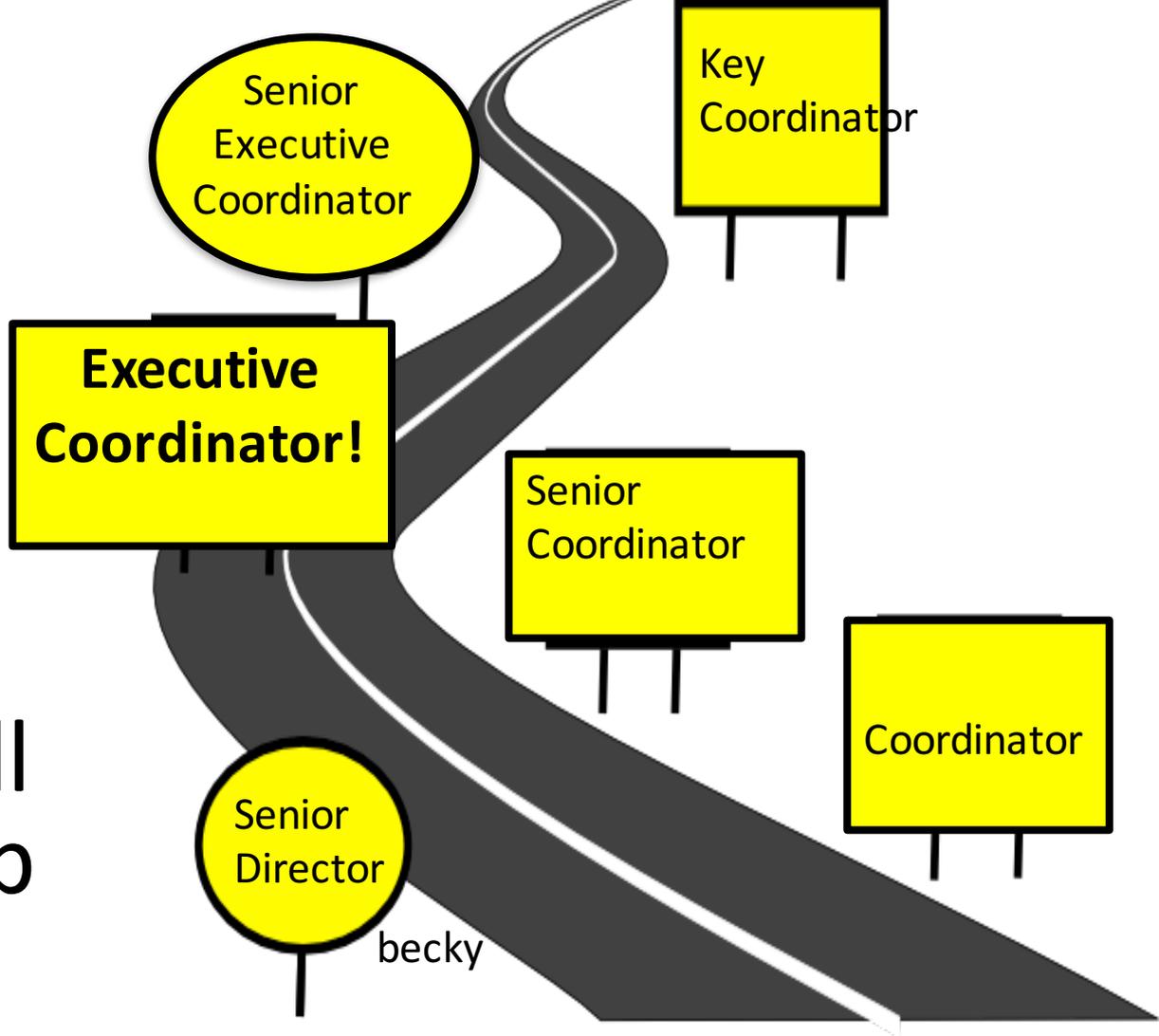
Contains triple-patented Vital Repair+[®] Complex to protect against free radical damage. Perfect for all skin types!! You don't want to miss out on this product!

Get yours here: <http://bit.ly/InfusingMineralMask>

Journey to Executive Coordinator
A Study of Leadership, Personal Development and People

Session 9 June 9, 2016

John Maxwell on Leadership



John Maxwell on Leadership



With Special Guest
Key Coordinator and Maxwell Trainer
Ruth Kutz

Our Training Team



Key
Coordinator
Harper Guerra



Senior
Executive
Coordinator
Lisa Anderson



Senior Executive
Coordinator
Katie Odom



Executive
Coordinator
Ashley McDonald



Senior Coordinator
Becky Choate



Master Coordinators
Barb Lagoni & Jo Coogan



barb

The Dream Plan Rewards Us in 2 Ways:

1. For developing a base of life-long customers
2. For developing business teams

And to develop business teams requires ...

Leadership Skills

Leadership Gold

And one of the top experts
on leadership is ...

Dr John Maxwell

Ruth Kutz
Key Coordinator and
Maxwell Trainer



barb



John Maxwell – Leadership



John **Maxwell**

*"Everything rises
and falls on
leadership."*

Law of the Lid

- 🌱 Everyone is NOT a Born Leader
- 🌱 Everyone CAN become a leader
- 🌱 Your leadership skills effect your growth
- 🌱 Become a Life Long Learner

Law of Process

- 🌱 Leadership Develops Daily, Not in a Day
 - 🌱 It is all about the process
- 🌱 The secret of our success is discovered in OUR DAILY AGENDA

The toughest person to lead is yourself



Learn Followership

Be a Connector, Not Just a Climber



- Think Horizontal
- Focus on Relationships
- Value Cooperation
- Seek Partnerships
- Build Consensus



- Think Vertical
- Focus on Position
- Value Competition
- Seek Power
- Build Their Image

People Quit People, Not Companies



People coming in – join a team

People Quit People, Not Companies



People going out – leave a person



**You Only Get
Answers to
the Questions
You Ask**

Questions to Ask Yourself

- Am I investing in myself?
- Am I genuinely interested in others?
- Am I doing what I love and loving what I do? N
- Am I investing my time with the right people?
- Am I staying in my strength zone?
- Am I taking others to a higher level?
- Am I taking care of today?
- Am I taking time to think?
- Am I developing other leaders?
- Am I pleasing God?



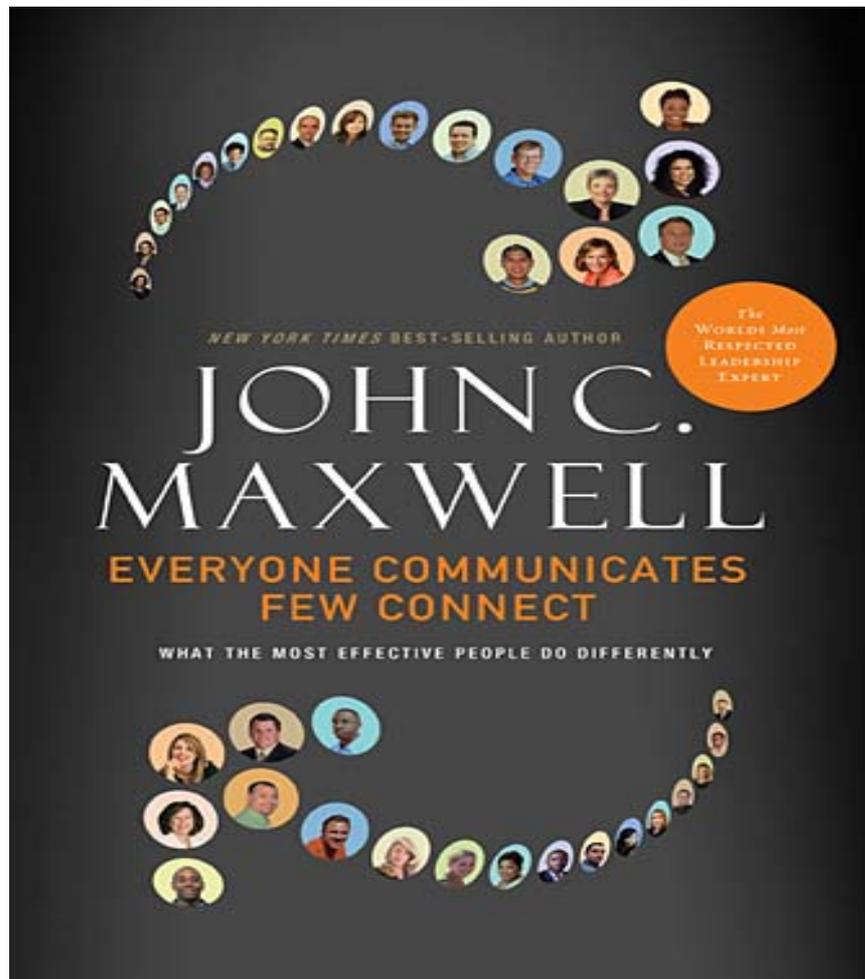
FREE
ONLINE VIDEO
CONTENT and
INTERVIEWS.
Details inside!

NEW YORK TIMES
BEST-SELLING AUTHOR OF
*THE 21 IRREFUTABLE LAWS
OF LEADERSHIP*

JOHN C. MAXWELL

LEADERSHIP GOLD

LESSONS I'VE LEARNED *from a* LIFETIME OF LEADING



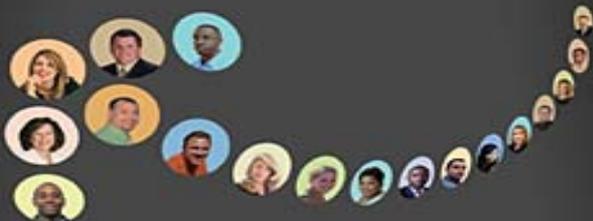
NEW YORK TIMES BEST-SELLING AUTHOR

JOHN C. MAXWELL

EVERYONE COMMUNICATES FEW CONNECT

WHAT THE MOST EFFECTIVE PEOPLE DO DIFFERENTLY

The
WORLD'S MOST
RESPECTED
LEADERSHIP
EXPERT



Daily Minute With Maxwell

- www.johnmaxwelteam.com



Willow Creek Global Leadership Summit

- August 11-12, 2016
- 450 sites
- John Maxwell, Melinda Gates, Bishop T.D. Jakes, and many others
- Register by 6/28 = \$199 single – goes up to \$209
- Or get a group of 10 = \$169
- www.willowcreek.com/summit

Action Steps



- Continue to make a study of leadership
- Find good books on leadership, podcasts (John Maxwell, Bob Heilig, MichaelHyatt.com. Download apps for podcasts.. Most are free .. Go to iPhone under “podcasts”)
- Create a growth environment for leaders to develop and build relationships (acknowledging leaders on Face Book and in newsletters, setting up social events ... pool party, back yard barbecue, weekend retreat, ...)
- Help people feel a connectedness to the team , to you and to Shaklee. jo



YOU ARE AN
UNFINISHED WORK
IN PROGRESS.

ONE OF THE GOOD THINGS
ABOUT LIFE'S CHALLENGES:
YOU GET TO FIND OUT
THAT YOU'RE CAPABLE
OF BEING FAR MORE THAN
YOU EVER THOUGHT
POSSIBLE.

-Karen Salmansohn

2016 Summer Session Coming Jun 30

Session 1 -- June 30 – Virtual In-Home Event

Session 2 – July 7 Branding yourself/ Building a Business on FB

Session 3 – July 14 Face Book Events and Health Chats

Session 4 – July 21 Taking It Offline: Appointments, 3-way calls
and Coffee Dates

Session 5 – July 28 Cold Market and Studio Pack Approaches